



SINCE 1963

KULKONI, INC.
DISTRIBUTORS
OF
IMPORTED & DOMESTIC
OILFIELD, MARINE & INDUSTRIAL SUPPLIES

January 30th, 2012

Attn: American Wire Rope Distributors

Re: February 2012 Surcharge

Dear Customer,

High Carbon Steel Rod market pricing has increased slightly at the beginning of 2012. Consequently, the Surcharge for Domestic Wire Rope shipments will increase by \$20 to \$1,247 per ton, beginning on February 1st.

The February surcharge table is attached for your reference. Thank you for your continued support.

Sincerely,

Michael Rothermund
Vice President Sales
Kulkoni, Inc.



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American Wire Rope			
Surcharge Table			\$ 1,247 / ton
	Average	Feet	February 2012
Diameter	Wt/Ft.	Per Ton	Surcharge/Ft
1/4"	0.116	17,241	\$0.072
5/16"	0.18	11,111	\$0.110
3/8"	0.26	7,692	\$0.162
7/16"	0.35	5,714	\$0.218
1/2"	0.46	4,348	\$0.287
9/16"	0.59	3,390	\$0.368
5/8"	0.72	2,778	\$0.449
3/4"	1.04	1,923	\$0.648
7/8"	1.42	1,408	\$0.886
1"	1.85	1,081	\$1.154
1.1/8"	2.34	855	\$1.458
1.1/4"	2.89	692	\$1.802
1.3/8"	3.50	571	\$2.184
1.1/2"	4.16	481	\$2.593
1.5/8"	4.88	410	\$3.041
1.3/4"	5.67	353	\$3.533
2"	7.39	271	\$4.601